



**FASTER,  
SMARTER  
AND  
LEANER**

## REALIZE YOUR VISION!

Illumiti helps you optimize your operations by implementing SAP® software solutions faster, at a lower cost, and with less risk.

No two companies are alike. That's why our approach puts the focus on you and your unique business challenges. Working together, we find the solution that makes the most sense for your organization to optimize your operations, and enable access to the information you need to make informed business decisions. You'll see the difference in your bottom line.

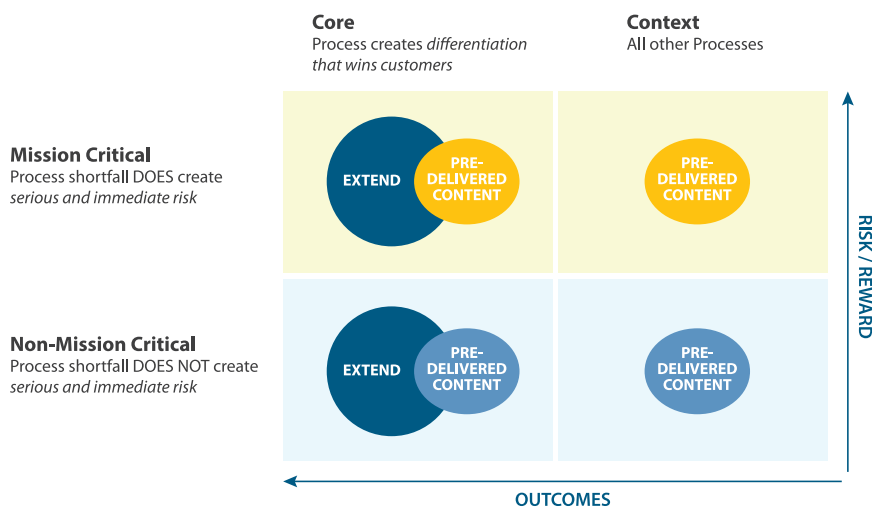
Illumiti brings the power of world-class SAP® software to small and mid-sized businesses through:

### Lean, Business-Focused Approach to Implementation

SAP® implementations can be complex. That's why we use Geoffrey Moore's Core/Context principles to focus on the areas of greatest importance and impact to our clients. Not only does this focused process result in a faster, more efficient implementation and customization process, but it also delivers a better return on investment.

### OUR APPROACH

#### Implementation Methodology



Illumiti is a Systems Integration and Management Consulting company. We enable customers to realize their vision by leveraging SAP technology, people, and leading business practices. Since its founding, Illumiti has developed a reputation for delivering successful customer projects faster, smarter and leaner.

#### Quick Facts

- One of the leading implementers of SAP S/4HANA in North America
- 300+ SAP Consultants with an average of 10+ years of experience
- Serve 200+ customers across many industry sectors
- SAP North America Partner Excellence Award for Emerging Enterprises - 2018
- Completed 100+ SAP implementations since 2000

[www.illumiti.com](http://www.illumiti.com)



Illumiti is a member of United VARs, which is an SAP Platinum Partner

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“ Working with Illumiti, our clients learn how to leverage the power of SAP software to strengthen their business operations and build competitive advantage.

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## A Proven Team

Our solutions exceed our clients' expectations—and our proven team is a big reason why. With more than 300 senior consultants with an average of ten or more years of SAP® implementation experience, you can be confident in the support you receive from Illumiti.

## Industry Expertise and IP

We speak your language. Our team has in-depth understanding of industry-specific solutions and insights, and leverages industry best practices, pre-built tools and templates, and proven solutions to help you get the most from your SAP® software. We have also built accelerator solutions for several industries, and have recently established the Illumiti Centre for Innovation & Enablement to drive new solutions in Business Intelligence, S/4HANA and mobility.

## Track Record of Success

Our team serves more than 200 customers across a multitude of industry sectors and locations and have completed more than 100 SAP software implementations at small, mid-sized, and large enterprises. Whether it's a first time Enterprise Resource Planning (ERP) & Information Technology initiative, a merger & acquisition related project, a drive to propel a business to best-in-class performance, or a system roll-out to other business divisions or countries, Illumiti does it faster, at a lower cost, and with a higher level of confidence.

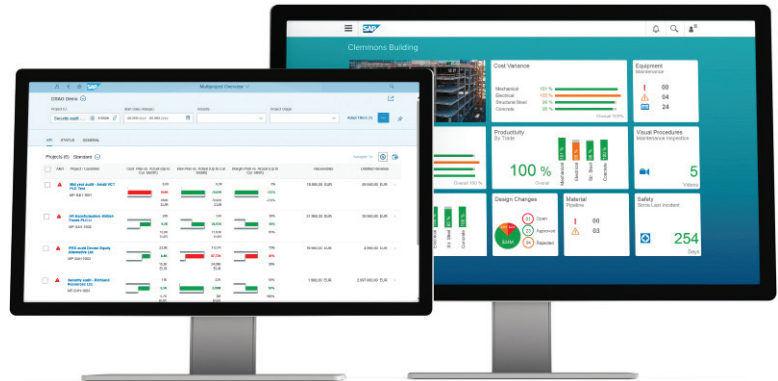
## SAP® Software

Using SAP software solutions, we help you build robust business management, business intelligence (BI), information management, and performance management functionality. The result? Streamlined operations, improved visibility, and the power you need to drive your business forward.

Key solutions include:

- **SAP S/4HANA** delivers massive simplifications and innovations to drive instant value across industries and lines of business. Deployable in the cloud, on-premise or hybrid, SAP S/4HANA offers real choice and greater flexibility with a reduced total cost of ownership.
- **SAP Business ByDesign** is an on-demand, fully integrated business management solution. Implement the full solution or begin with one of our starter packages for an easy fixed monthly fee.
- **SAP Business One** is a small business solution that integrates all core business functions, including financials, sales, customer relationship management, inventory, and operations. Unlike other small business solutions on the market today, SAP Business One is a single application that eliminates the need for separate installations or complex integration of multiple modules.
- **SAP SuccessFactors** provides organizations with a full range of HCM solutions to help support, train, reward and motivate their people. As the leading cloud-based HCM Suite, SAP SuccessFactors helps more than 6,000+ customers, across more than 60 industries in over 177 countries.

Bring the power of SAP® software to your mid-sized business.



## Our Services

Illumiti also works with existing SAP® customers to help you get the most out of your investment. We can help you:

- **Optimize Business Operations and Enable Growth:** Not only do we help find the best SAP® solution to meet your needs, we also work together to implement and tailor the solution to your business—delivering on time and on budget.
- **Improve Decision Making Timing and Quality:** We implement solutions that capture business-critical data in real time, providing you with the information you need to make decisions on the fly.
- **Support and Augment Your Team:** With our network of consultants, we provide the most qualified SAP resources to help augment your internal support.
- **Meet New Standards and Regulations:** We help you keep your SAP® solutions up-to-date and ensure that your systems comply with all relevant standards and regulations.
- **Increase IT Support Effectiveness:** We work closely you to provide any needed SAP® IT support over the lifetime of your solution to help maximize your return on investment.
- **Keep Up to Date with the Latest Technologies:** We help you leverage the latest technologies to improve your operations.
- **Drive New Innovation:** Through our Center for Innovation we provide cutting edge ideas to drive your digital transformation.

## Our Customers

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|--------------------|--|
| Alacer Gold        | Thales Group                           |
| Eldorado Gold      | Canadian Stewardship Services Alliance |
| Lundin Mining      | Ronald A Chisholm                      |
| Spartan Controls   | Monarch Cement                         |
| Manna Pro Products | Gentherm                               |
| TheMIGroup         | The Scoular Company                    |
| Tomlinson Group    | Robinson Solutions                     |
| Multimatic         | Glencorene                             |
| Metrie             |  |

“ We are so confident in our results that we put our fees at risk. Provided you follow our proven process, we guarantee that our solution will meet the agreed outcomes.

**NIR ORBACH**  
CEO, Illumiti

## United VARS and Illumiti

Illumiti is a member of United VARs, one of the largest worldwide networks of leading SAP partners for the midmarket. United VARs is the largest global alliance of SAP channel partners. The network comprises over 40 resellers of SAP solutions covering more than 80 countries. United VARs members are strong local players firmly anchored within the business networks of their respective countries and are working successfully for more than 6,000 customers. The alliance provides a high level of cultural fit with SAP solutions, services and local support delivered in the local language, together with a deep understanding of the local business rules, regulations and laws.

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### OUR OFFICES



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