

## SAP BUSINESS ONE CASE STUDY: SSI SCHAEFER

**Industry:** Material Handling Systems Supplier

**Solution:** SAP Business One®

**Implementation Date:** 9/4/2012

**Company:** SSI Schaefer is one of the world's largest total solutions providers and component manufacturers. They provide automated systems, storage, workstations, logistics software and waste technology.



“ Illumiti was recommended to help us fix problems from an incorrect initial implementation. They walked us through the planned approach and communicated all challenges and needs for the implementation. The process was a success. Today, we are still happy with our choice in SAP and Illumiti. – Carmen Noori, Vice President, SSI-Schaefer

### Before: Challenges and Opportunities

- Current software couldn't sustain the processes resulting in the use of a numerous spreadsheets
- Software could not provide an "as of date" overview of the financial position of the company without closing all pending transactions
- Needed a system that would provide detailed analytics to drive smarter decisions
- This was also an opportunity to invest in HR and Project Management Add-ons

### Why SAP and Illumiti

- Illumiti's ability to understand our requirements and specific business processes was instrumental in their selection
- The ability to run an enterprise wide SAP solution designed and priced specifically for small-to-medium sized organizations
- Illumiti's deep industry expertise, proven track record and ability to provide a plethora of references solidified their selection
- Built in reporting with real-time analytical capabilities leading to more business visibility

### After: Value-Driven Results

- Data transparency, real-time access, and ad hoc reporting through SAP Business One for better decision making
- User friendly solution that provided detailed feedback to model organization growth and track orders
- Relationship mapping linked invoices with open orders, which delivered real time progress updates
- Utilization of accounting, inventory, sales and analytics in SAP solutions
- Future integration with Concur & Salesforce to match planned growth across Canada

Illumiti is a Systems Integration and Management Consulting company. We enable customers to realize their vision by leveraging SAP technology, people, and leading business practices. Since its founding, Illumiti has developed a reputation for delivering successful customer projects faster, smarter and leaner.

### Quick Facts

- One of the leading implementers of SAP Business One in North America
- 120+ Consulting Engagements
- 25+ Customers Leveraging Our AMES Offering
- SAP North America Partner Excellence Award for Emerging Enterprises - 2018
- Completed 100+ SAP implementations since 2003

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