Illumiti

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SAP S/4HANA WORKSHOPS

Mapping Your Journey to S/4HANA

Upgrading to SAP S/4HANA offers clear advantages to today's digitally connected business. Building on SAP's advanced platform, SAP S/4HANA is a next-generation ERP suite that helps technology-empowered organizations simplify processes and streamline activities. With real-time insights, predictive analytics, and improved digital integration, SAP S/4HANA supports greater decision making and productivity across the organization.

Yet, despite S/4HANA's benefits, many companies hesitate to upgrade. The costs, technical challenges and complications of transitioning can loom large in the decision making process. Illumiti can help.

Building on our proprietary four-step implementation process, Illumiti's SAP S/4HANA workshops provide the knowledge and support that your organization needs—no matter where you are in your transition journey. Let Illumiti help you unlock the power of SAP S/4HANA for your business.

Illumiti SAP S/4HANA Implementation Journey

STEP		WORKSHOP
1	Get to know S/4HANA	S/4HANA Innovation Workshop
2	Compare S/4HANA best practices with your current environment	Transition Assessment Workshop
3	Perform high level benefit analysis	Business Case Workshop
4	Define S/4HANA adoption strategy	Adoption Strategy Workshop

Illumiti is a Systems Integration and Management Consulting company. We enable customers to realize their vision by leveraging SAP technology, people, and leading business practices. Since its founding, Illumiti has developed a reputation for delivering successful customer projects faster, smarter and leaner.

Quick Facts

- One of the leading implementers of SAP S/4HANA in North America

- Over 350 SAP Consultants with an average of 10+ years of experience

- Serve 200 customers across many industry sectors

- Completed over 100 SAP implementations since 2000

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Illumiti is a member of United VARs, which is an SAP Platinum Partner

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1 S/4HANA INNOVATION WORKSHOP

For companies just starting on their transition journey, the S/4HANA Innovation Workshop is designed to put you on the right path. In this four- to five-hour video conference, our expert reviews the high-level benefits of S/4HANA for companies in your industry and provides a live demonstration of the system's key features.

You will not only learn about the core functionality of S/4HANA, but also discuss the ways the system can be deployed by different types of organizations and the benefits of each approach. We look at the system's evolution over the past two years, its release schedule, and SAP's roadmap. In addition to examining industry-specific applications, we also use the SAP Value Advisor tool and the Transformation Navigator to conduct a high-level assessment of the benefits of upgrading to S/4HANA for your company.

As a result of this workshop, you will not only know whether S/4HANA is the right fit for your business, but understand your next steps moving forward.

2 S/4HANA TRANSITION ASSESSMENT WORKSHOP

For organizations looking for an in-depth assessment of how S/4HANA will impact company operations, our Transition Assessment workshop is the right fit. The Assessment Workshop also helps identify obstacles in your current SAP footprint that need to be addressed as part of the transition and suggests workarounds for the obstacles.

This expert-led workshop (1-2 days) is held at your place of business. (Canada/US) Working with your team, not only does this workshop provide a review and demonstration of S/4HANA's features and benefits, but we also conduct an interactive, in-depth assessment of how S/4HANA will affect your business.

Together, we learn about your organization and ERP landscape, and help you establish a framework to assess the differences between your current ECC environment and SAP S/4HANA. This includes categorizing your desired functionality to identify core and mission critical areas, identifying any current deviation from SAP best practices, and assessing where system and functionality differences in S/4HANA may impact your business processes or transformation journey. In view of these impacts and anticipated software changes, we conclude by building a recommended transition timeline that best meets your organization's needs.

As a result of this workshop, you will feel confident in your high-level understanding of S/4HANA's systems and architecture, have a clear understanding of how S/4HANA can benefit your organization and will learn what extra steps must be taken to ensure a successful S/4HANA transition.

3 S/4HANA BUSINESS CASE WORKSHOP

Moving to S/4HANA is a big decision and investment in your company's future. For organizations that want to ensure they are making the right choice, the S/4HANA Business Case workshop helps your team understand the business and technical ramifications of transitioning, and provides in-person support to create a business case.

> "We felt that Illumiti was the right match for our company. Their understanding of SAP S/4HANA combined with the unique requirements of our company made them head and shoulders above the competition."
> **- Karen Jarred, Direct of IT, Monarch Cement**

This two-day, expert-led workshop is held at your place of business (Canada/US). Using the output of the Innovation and Transition Assessment Workshops, this workshop discusses the benefits and challenges of SAP S/4HANA for your business in greater depth to create the strong foundation needed to support and validate the investment.

Working together, we review your business' SAP Pathfinder Report (requiring Solution Manager 7.1 SP12) or SAP's Business Scenarios Report in detail and assess where your company can gain the biggest benefit from moving to S/4Hana. Key discussion areas include performance improvements, benefits of real-time analytics, impacts of the simplified architecture, IT benefits, and more. In a design thinking session with your team, we then outline, classify and categorize the importance of each area to create an S/4HANA impact heatmap.

As a result of this workshop, your team will not only have an in-depth understanding of the impacts of S/4HANA across your business, but also have a detailed business case document to support the best path forward for the organization.

4 S/4HANA ADOPTION STRATEGY WORKSHOP/PRESENTATION

For some businesses, S/4HANA is an obvious choice—the challenge is knowing how and when to move forward. For organizations looking to make the transition to S/4HANA, our Adoption Strategy workshop helps you build a detailed roadmap to guide your implementation journey.

This one-day, expert-led workshop is held at your place of business (Canada/US), with one day of advanced preparation required. Using the input from our Innovation and Transition Assessment workshops, this workshop is designed to help you build a detailed plan for action.

No two companies begin their transition from the same place. Using our detailed framework, we work together with your team to build an implementation roadmap that ensures your business gains the most value from S/4HANA. We discuss your business' unique needs, and conduct a detailed review of available software options, including product maturity, to determine which version of S/4HANA is the right fit for your business.

We then weigh the pros and cons of three different transition approaches: direct system conversion, new deployment, and phased transition. Based on how quickly your business is looking to realize the benefits of S/4HANA, and the complexity and effectiveness of your current SAP deployment, we help your team determine the best path forward.

Summary and Pricing

Illumiti's workshops are designed to support your business, regardless of where you are in your current transition journey.

Not sure where to start? There's no risk to you. Customers who choose to do multiple workshops will have the cost of the shorter session(s) credited against the cost of more advanced workshops.

Illumiti Workshops Summary and Pricing

	S/4 INNOVATION WORKSHOP	S/4 TRANSITION ASSESSMENT WORKSHOP	S/4 BUSINESS CASE WORKSHOP	S/4 ADOPTION STRATEGY WORKSHOP/PRESENTATION
Audience	IT Executives	IT Executive, Functional Heads (Procurement, Finance, etc)	IT Executive, Functional Heads (Procurement, Finance, etc)	IT Executive, Functional Heads (Procurement, Finance, etc)
Session Focus	Industry specific	SAP Footprint	Industry specific	Industry specific
Facilitation	Video conference	In person	In-person	In person
Session Type	Interactive	Interactive	Interactive	Interactive
# of Participants	Business Leads and key analysts in each Line of Business	Up to 6 participants (primarily IT)	Up to 10 participants Business Leads and key analysts in each Line of Business	Up to 10 participants (primarily IT and LOB Leads)
Duration	4 hours	1-2 days	2 days	1 day + 1 day prep
Assessment Tools	SAP Value Advisor or SAP Transformation Navigator	Full value assessment Pathfinder Report SAP Maintenance Planner and Custom Code Check Tool	Full value assessment and Pathfinder analysis where possible	Assessment of Transition and Business Case provided by customer or output from prior workshops.
Output/Deliverable	High-level industry specific benefit analysis	Document identifying the key focus areas for moving to S/4HANA and identifying obstacles that need to be taken into consideration.	High-level Business Case	Roadmap for the transition
		High-level assessment of benefits for your company	High-level assessment of benefits for your company	
Cost (excludes travel costs)	Complimentary	$3,500 US	$6,000 US	From $3,000 US

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