



FASTER,
SMARTER
AND
LEANER

CONSTRUCTION & ENGINEERING

Running a profitable and growing construction company was never easy, but today's environment is tougher than ever before. Today's engineering and construction firms face challenging and dynamic economic conditions.

Tight margins, intense competition, and demands for faster completion times are increasing risks and putting competitive pressure on Engineering and Construction firms. At the same time, a tentative rebound in the construction market is creating more opportunity. And with it come new challenges, including a growing shortage of construction professionals, sputtering funding for transportation, infrastructure and other public projects. To position themselves for opportunity, construction and engineering companies are being forced to re-think their strategies. The construction industry is at a turning point, and now is not the time to maintain status quo. Those companies that seize the initiative to innovate will take advantage of opportunities, overcome challenges, and thrive.



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Sharpen your Competitive Edge with SAP Software

Integrated SAP Software solutions for construction and engineering, enable companies to increase resource productivity and project profitability, mitigate operations and financial risk, and drive growth with complete construction lifecycle services. From planning and design to project management to operations, SAP solutions provide the comprehensive enterprise-wide visibility construction companies need to excel. Whether you are a General Contractor, Heavy Civil or Specialized Sub-Contractor, SAP's solution will help you deliver more project, on time and within budget with fewer resources.

Why Choose SAP Software?

1. World class business applications platform
2. Integrates labour, materials, equipment and subcontractors
3. Best-in-class Business Intelligence
4. Mobility solutions to extend the power of SAP into the field
5. Complete scalability as you grow
6. Flexibility for multi-national, multi-currency, multi-language operations
7. Un-paralleled innovation

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Illumiti is a member of United VARs, which is an SAP Platinum Partner

Challenges and Winning Solutions

Adopting the right technology platform to take advantage of opportunity is critical to success. At the same time, software should enable the maximum efficiency and visibility of construction operations. The right solutions allow companies to meet important challenges.

BUSINESS CHALLENGES	KEY FEATURES	BUSINESS BENEFITS
Tightly monitor and control project performance	Project and business financial analysis – Evaluate measures such as revenue, costs and profit	Improved project profitability with more visibility into execution and productivity issues
Detect and mitigate risk early in the project lifecycle	Project and business execution analysis – Track measures such as earned value, schedule variance, and incident rate	Better business planning via insights into performance of lines of work and business units
Give managers appropriate information to make better decisions	Project and business resource analysis – Review measures such as productivity index, labor efficiency index, and equipment utilization	Support for best practices for strategic and operational performance management
Avoid time and resources involved with developing firm-specific analytics content	Root cause analysis – Drill down through dashboards and reports to find sources of variance. View key, relevant information in an easy-to-understand format	Enhanced agility and competitiveness due to fast information analysis and optimal decision making

Illumiti and SAP for the Construction and Engineering Industry

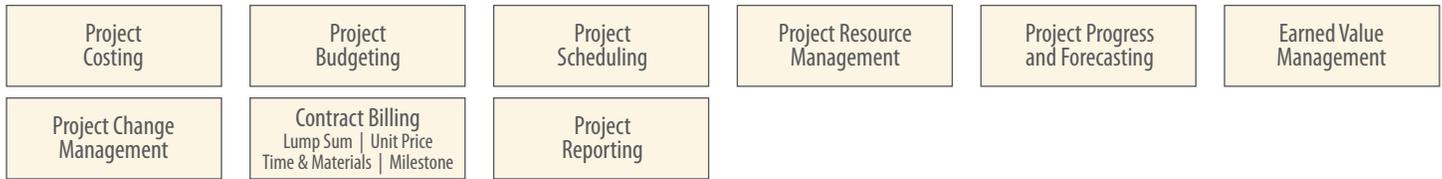
Illumiti works with mid-sized construction companies to help them harness the power of SAP Software. In fact, we believe that Illumiti, in combination with SAP, provides the best value per dollar of any software solution for the construction market. SAP construction applications and technologies provide the best foundation for growth of any construction IT solution, while Illumiti can help your firm achieve optimized operations in the key areas at the core of your construction business, by implementing custom-fit SAP® systems.

Why Choose Illumiti?

- 1. Construction industry specialization:** Experienced people, leading processes and world-class construction software.
- 2. Pre-configured solution:** Leading pre-configured construction solution designed to streamline businesses for maximum efficiency.
- 3. Faster, Smarter, Leaner methodology:** Unique methodology designed to ensure each client receives the maximum value for their investment.
- 4. Focused on mid-sized companies:** Right-sized solutions and processes focused on helping mid-sized companies implement SAP at a reasonable price.
- 5. Experienced team:** Among the most knowledgeable team in the industry – averaging over 10 years of SAP experience.
- 6. Track-record of success:** Track-record of rapid, cost effective implementations.
- 7. Commitment to Innovation:** Leading innovator in SAP Applications, Business Intelligence, Mobility and Cloud solutions.

Solution Map – Engineering, Construction & Operations

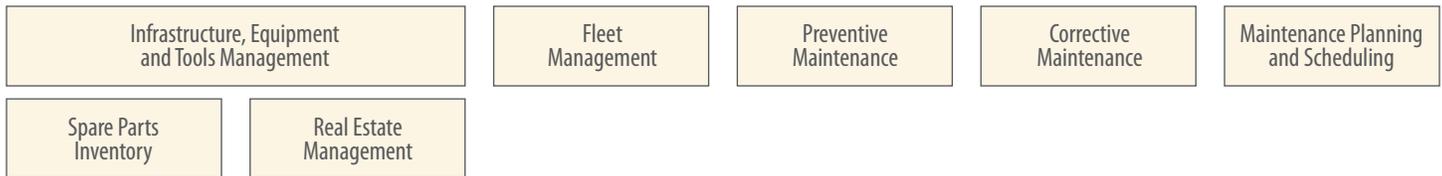
Project Management



Subcontract Management/Materials Management/Fabrication



Asset Management



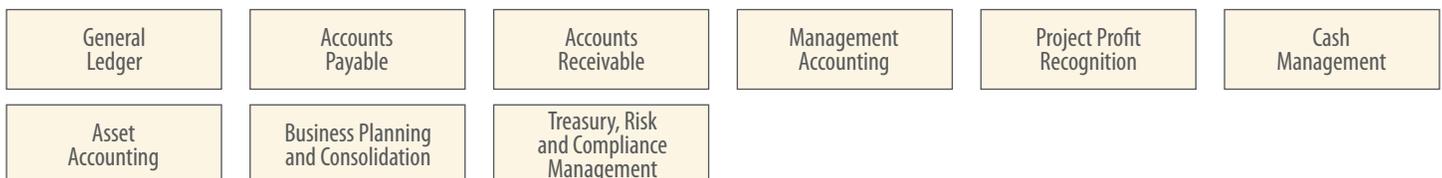
Service Management



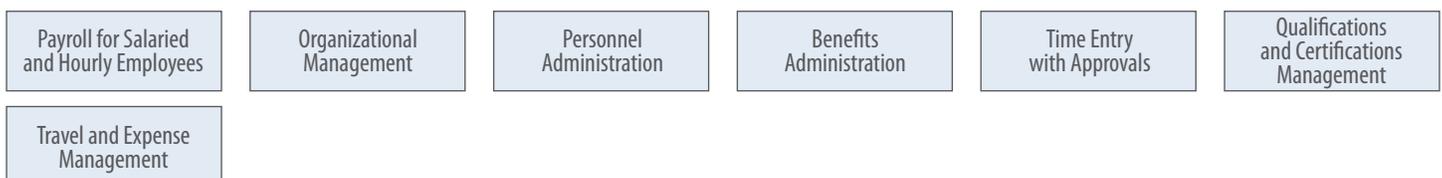
Environment Health and Safety



Financial Management



Human Capital Management



Technology



“ Integrated SAP Software solutions for construction and engineering, enable companies to increase resource productivity and project profitability, mitigate operations and financial risk, and drive growth with complete construction lifecycle services.

Best Run Customers

- 8 of the Top 10 Construction & Engineering companies in North America run SAP
- 8 of the Top 10 international Construction & Engineering companies run SAP software
- 10 of the Top 10 Construction & Engineering companies in Latin America run SAP
- 9 of the Top 10 Construction & Engineering companies in Europe, the Middle East, and Africa run SAP

About Illumiti

Illumiti is a Systems Integration and Management Consulting company. We enable customers to realize their vision by leveraging SAP technology, people, and leading business practices. Since its founding, Illumiti has developed a reputation for delivering successful customer projects faster, smarter and leaner.

Quick Facts

- Illumiti is an SAP Platinum Channel Partner
- Over 350 SAP Consultants with an average of 10+ years of experience
- 10+ years serving Engineering and Construction companies in the US and Canada
- Serve 200 customers across many industry sectors
- Completed over 100 SAP implementations since 2000

For more information about Illumiti, please visit www.illumiti.com

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