

## SAP BUSINESS ONE CASE STUDY: NELLA CUTLERY

**Industry:** Food Service Equipment and Distribution

**Solution:** SAP Business One®

**Implementation Date:** 9/1/2015



**Company:** Nella Cutlery is a leading food service equipment and distribution company in North America. The growing organization acknowledged the need to move beyond their current system and chose SAP Business One to bring efficiency to its operations and grow with their organization.

“With SAP Business One our organization has the tools and analytics we need to make smarter decisions for years to come - As our organization grows and benefits from our increased efficiency. – Rob Nella, President | Nella Food Equipment

### Before: Challenges and Opportunities

- Software lacked a strong accounting, inventory or point of sale module and was unable to support the rapid growth of the business
- Opportunity to transform business across all functions to create efficient processes, increase productivity, and reduce costs using user friendly dashboard
- Needed a system that would provide detailed analytics to assist in making smarter decisions for the company
- Required a scalable solution

### Why SAP and Illumiti

- Illumiti's deep industry expertise, proven track record and ability to provide a plethora of references solidified our decision in selecting them as our implementation partner
- The ability to integrate SAP Business One with virtually any other system using SAP tools
- Execution of a company-wide integrated business transformation on a single platform
- Quicker, more reliable business processes through best practices and standardization
- Built in reporting with real-time analytical capabilities of SAP Business One on SAP HANA was unmatched

### After: Value-Driven Results

- Data transparency, real-time access, and ad hoc reporting through SAP Business One for better decision making
- User friendly solution that provided detailed feedback to model organization growth
- A complete overhaul of their warehouse & inventory management practices that significantly cut costs and eliminate errors by automating the order to fulfillment processes
- Dependable solution that the organization can see themselves using for decades to come as the business grows
- Utilization of accounting, inventory, sales and analytics in SAP solutions

Illumiti is a Systems Integration and Management Consulting company. We enable customers to realize their vision by leveraging SAP technology, people, and leading business practices. Since its founding, Illumiti has developed a reputation for delivering successful customer projects faster, smarter and leaner.

### Quick Facts

- One of the leading implementers of SAP Business One in North America
- 120+ Consulting Engagements
- 25+ Customers Leveraging Our AMES Offering
- SAP North America Partner Excellence Award for Emerging Enterprises - 2018
- Completed 100+ SAP implementations since 2003

[www.illumiti.com](http://www.illumiti.com)



Illumiti is a member of United VARs, which is an SAP Platinum Partner