



SAP Business One

As a growing business, you need every advantage to maintain your competitive edge. The best place to start? Ensure your business is live and able to take in real time data and make real time decisions. Stay ahead of the competition with streamlined business processes and integrated business intelligence to help your organization make decisions faster, smarter, and leaner.

Serve customers, manage data, and make better decisions faster with SAP Business One.

SAP Business One is designed for all your small and mid-size company's needs. Gain greater insight into your business and make decisions faster with real-time information from one integrated solution designed to grow with you. With this application your team gains an affordable way to manage your entire business, from accounting and financials, purchasing, inventory, sales and customer relationships, and project management to operations and human resources.

Benefits Include:

“With SAP Business One our organization has the tools and analytics we need to make smarter decisions for years to come. As our organization grows and benefits from our increased efficiency”
- Rob Nella | President, Nella Food Equipment

- Access deeper, more robust functionality, including end-to-end fixed asset management, making it easier to manage your business in a single scalable system
- Manage your inventory in real-time to optimize replenishment cycles and gain more precise insight into your inventory
- Make faster, smarter, and leaner decisions with integrated business intelligence
- Gain on the go access to your business anytime, anywhere via the SAP Business One mobile app
- View, design, and share reports with ease - even with people who aren't SAP Business One users

Illumiti is a Systems Integration and Management Consulting company. We enable customers to realize their vision by leveraging SAP technology, people, and leading business practices. Since its founding, Illumiti has developed a reputation for delivering successful customer projects faster, smarter and leaner.

Quick Facts

- 2017 SAP Maintenance Retention Award, North America - Small Business
- One of the leading implementers of SAP Business One in North America
- 120 + Consulting Engagements
- 25+ Customers Leveraging Our AMES Offering
- Completed over 100 SAP implementations since 2003

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Illumiti is a member of United VARs, which is an SAP Platinum Partner

Illumiti and SAP for Small Businesses

Illumiti and SAP can help your company find an industry-specific solution for your expanding business to improve customer relationships, speed up response times, and optimize your resources. And we can help you do it all within budget. With reliable, real-time insight at your fingertips – even when using mobile devices – you can act quickly and make smarter business decisions. SAP Business One from Illumiti can help you run your growing

business. It helps you automate all your core processes and streamline your operations. With a single, integrated IT platform and a real-time view of your entire business, you'll be able to run all your processes more efficiently. Our lower costs and shorter implementation cycles help our customers realize the benefits of this industry leading solution faster. Illumiti and SAP can help your business become faster, smarter, and leaner.

Key Benefits of SAP Business One

Business Challenges

Business Feature

Business Benefit

Gain total control and visibility of your finances

Finance Management: SAP Business One provides a complete set of tools to help manage and streamline your financial operation.

By integrating your financial operation in real time with other business processes you can speed transactions and improve visibility into cash flow.

Manage the entire sales process from initial contact to final sales, to after-sales support

Sales and Customer Management: SAP Business One provides the tools to help you efficiently manage the entire sales process and customer lifecycle.

Integrated functionality provides a complete view of prospects and customers to turn prospects into customers, increase sales and profitability and improve customer satisfaction.

Optimize buying and purchasing to increase margins

Purchasing and Inventory control: SAP Business One helps manage the complete order-to-pay cycle including reports, MRP, invoices, and payments.

Integrated reporting tools let you easily compare suppliers and prices to negotiate better deals and identify opportunities for cost savings.

Track inventory in real-time to gain complete control over inbound and outbound logistics

Transparent Inventory control and Distribution: SAP Business One provides accurate information about inbound and outbound shipments, inventory and item location.

Run real-time inventory updates and availability checks and manage standard and special pricing.

Leverage predefined dashboards and reports and productivity tools to support decision making.

Business Intelligence: SAP Business One provides powerful analytic and reporting tools. Powered by SAP HANA, SAP B1 provides standard reporting, ad-hoc reports, query functionality, interactive analysis, pervasive analytics and is embedded with SAP's Crystal Reports solution.

Gain real-time access to predefined dashboards and reports, as well as productivity tools to support decision making. Configure settings to define exchange rates, set authorization parameters, and create import and export functions for internal mail, e-mail and data.

Gain real-time data to track revenues, costs and cash flow to take quick corrective action.

Analytics and Reporting: SAP Business One empowers your employees to make smart confident decisions.

Integrating this data in one system instead of multiple disconnected spreadsheets, it eliminates duplicate data entry, costs and related errors.

Some of our Customers

Illumiti has many years of experience working with small to medium sized business and implementing SAP Business One. Our industry focus includes the following:

- Wholesale Distribution
- Medical Devices & Pharmaceuticals
- Food Equipment Services
- Food & Beverage Distribution Services
- Integrations with Front-Office Solutions



GEMSEN

Why Choose SAP Business One ?

1

Affordable: Designed to be affordable for small businesses with a low cost of ownership.

2

Comprehensive: Find all your departments needs in one solution

3

Quick & Easy: Fast implementation - gets you up and running in days or weeks

4

Powerful: Made to grow with your business with over 500 add-on solutions

5

Industry Specific: Tailored solutions for your industry needs.

6

Multilingual: Localized for 43 different regions globally and offered in 27 different languages

7

60,000+ Customers & Growing: Leading innovator in SAP Applications, Business Intelligence, Mobility and Cloud solutions.