

Driving Operational Excellence in Mill Products Through ERP Solutions

Mill product companies including metals, forest products, paper, packaging, building materials, furniture, and textile industries mostly have separate systems, manual processes, and information that is often not up to date. Hence, they often struggle to drive efficiencies crucial to create competitive advantage in the following business processes.



Procurement



Supply Chain



Human Resources and Payroll



Order Management

With SAP solutions for mill products companies, you can increase efficiency and adaptability while streamlining processes across the board....

In procure to pay

Move away from a disjointed environment to a single platform tying sourcing and contract processes together. Use a centralized system to increase purchasing power, enforce strategic vendor choices, and optimize buying patterns.

58% higher savings realized on direct material spend for mills which aggregate purchases across all business units and analyze supplier spend for sourcing decisions¹



In supply chain management

Improve logistics processes by streamlining material flow and establish visibility into inventory levels across the supply chain. Manage material requirements and receipts and material logistics to provide for proper material handling, work in process, and inventory

18% lower days in inventory for mills where customer delivery dates, material availability, and manufacturing data is integrated and used to generate production



In HR and payroll management

Consolidate core HR and payroll operations on a common platform without business disruption. Use improved workforce data and insights to gain clarity and better decision making. Process payrolls, third-party payments, tax reporting, and accounting data by country, region, and language.

That's how best-run mills reduce their HR cost per employee by **50%** and have **"Zero"** payroll errors³



In order to cash

Use integrated process to manage the order-to-cash process flawlessly across all touch points, channels, and functions, from order capture and logistics to invoicing and contract renewal. Transactions in sales and logistics trigger postings to accounts receivable and general ledger. Customer line items are cleared when incoming payments are received.

33% lower customer order cycle time reported by mills which have tight integration between sales, manufacturing, warehousing, transportation, and finance operations⁴



And companies can drive constant innovation in operations and products to be successful tomorrow.

Truly integrated teams thrive because they have access to timely information and analysis, putting huge volumes of data to work to improve execution and to innovate.

67% higher revenue growth for organizations where the BI system has the ability to support historic, current, and predictive analysis⁵



Keeping teams in sync means connecting employees, partners, and customers from anywhere in the world with each other and the enterprise. It requires proven cloud and mobile technologies deployed across the workforce – from the executive team to sales, procurement, and production teams – to optimize performance.

22% lower days in inventory where higher percentage of warehouse and inventory management employees have mobile access⁶



Learn More

Build your own future with greater efficiency, insight, and innovation.

Find out how [SAP solutions enable agile mill products companies to boost profits without compromising safety or efficiency](#)



[Expert Community](#)



The Best-Run Businesses Run SAP™

Sources

Facts 1 to 6: SAP Performance Benchmarking