

## ILLUMITI VALUE ASSESSMENT

### Are you getting the most out of your SAP solution?

When companies implement SAP software, they are making a significant investment – of time, resources, and money. Yet, many organizations believe that once the software has been implemented, they don't need to do anything else.

But the reality is that your business and your environment constantly change. You might grow and expand, set new goals and targets, or implement new processes and procedures. Your organization isn't the only thing that will change either. SAP isn't resting on its laurels. The software is constantly evolving; it seems like every day, there are new product innovations, upgrades and modules allowing organizations to do more, be more and achieve more.

So how can you ensure that your SAP solution evolves as your company and the software itself evolves – so that you can achieve the most value for your organization?

### Illumiti's SAP Value Assessment

At Illumiti, we want you to be able to maximize your return on your SAP ERP investment. That is why we've developed the Illumiti Value Assessment. Our iterative approach allows you to evaluate every aspect of your SAP environment, assess the potential need for modifications or additional capabilities, and fine-tune your system and software so that it is better aligned to help you achieve your business objectives.

### How does the Illumiti Value Assessment work?

Our SAP Value Assessment provides an in-depth review of your SAP solution and opportunities according to four key pillars:

- **Key Performance Indicators (KPIs):** Reviewing, baselining, and benchmarking KPIs
- **Technology:** Reviewing current technologies being utilized, issues, and opportunities
- **Process:** Reviewing processes, conducting staff workshops and job shadowing
- **Reporting:** Reviewing current reports, gaps and opportunities for improvement

As a part of this service, we can help you conduct an in-depth review of the value you're getting from an individual SAP module, or from your entire SAP footprint. If you would prefer to focus on addressing opportunities one pillar at a time, we can modify our approach accordingly.

Illumiti is a Systems Integration and Management Consulting company. We enable customers to realize their vision by leveraging SAP technology, people, and leading business practices. Since its founding, Illumiti has developed a reputation for delivering successful customer projects faster, smarter and leaner.

#### Quick Facts

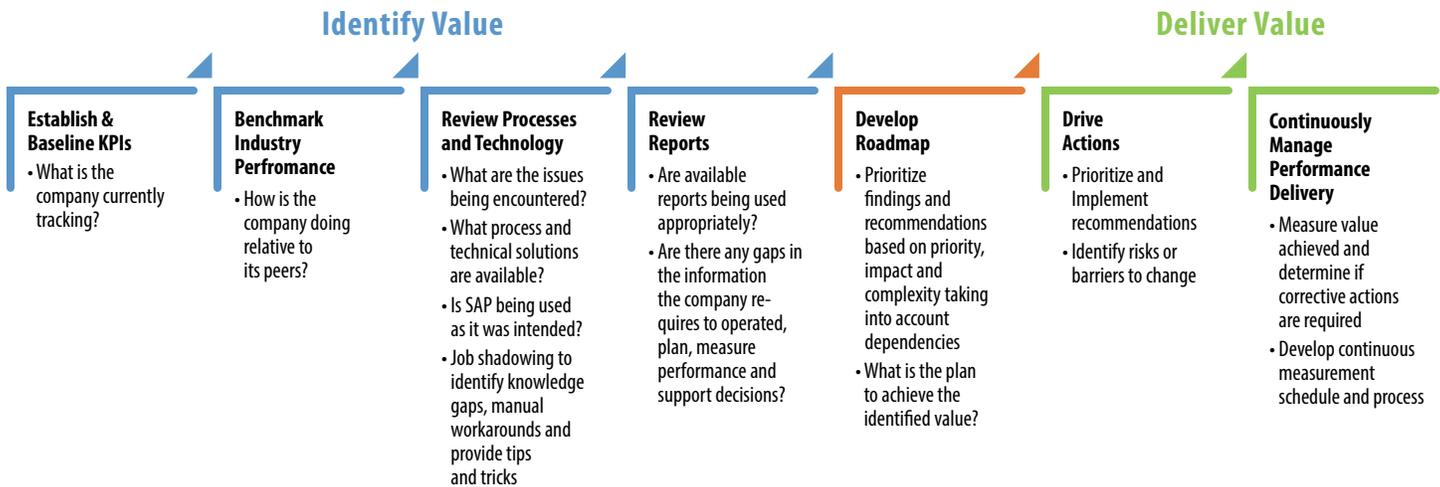
- Awarded the SAP® Business All-in-One Partner of the Year, Canada – 5 years in a row
- Over 350 SAP Consultants with an average of 10+ years of experience
- Serve 190 customers across many industry sectors
- Completed over 100 SAP implementations since 2000

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Illumiti is a member of United VARs, which is an SAP Platinum Partner

## Illumiti's SAP Value Assessment



On average, each SAP Value Assessment takes 8 business days to complete. Based on the needs of your organization, the Value Assessment will be conducted by one of Illumiti's senior consultants – individuals with extensive experience implementing, tailoring, and upgrading SAP solutions and processes for companies just like yours.

### Illumiti's SAP Client Health Check

If you aren't sure where your organization should focus its attention in order to get the most value from your SAP solution, consider starting with an Illumiti SAP Client Health Check. We've developed this discussion based service to provide you with a high-level evaluation of your current SAP solution, potential gaps and areas to focus improvement activities. Based on the Client Health Check report, you will be better equipped to determine which areas of your SAP solution may require the deeper dive analysis that the Value Assessment can provide.

### What are the outcomes of an SAP Value Assessment?

Our Value Assessments are tailored to the needs of each organization and include:

- **A value roadmap:** This roadmap will outline a prioritized sequence of recommendations, both process and technology-specific that you can implement in order to achieve the best value from your SAP solution. The roadmap will also include dependency considerations for each activity.

- **A value proposition for each recommendation:** Each recommendation we provide will be backed by a value proposition that will show how the solution will help you better achieve your business strategy.
- **Estimation of Effort:** For each recommendation, we can assess the approximate effort it would require to implement, and guidance as to potential resource requirements.
- **Assessment of Reporting:** This assessment will include information on standard reports available that your organization is not leveraging, reporting gaps and recommendations for addressing them, and an assessment of the visibility and availability of your top KPIs with associated recommendations.
- **Training Plan:** If required, we will develop a training plan to support the implementation of identified recommendation. Training can also be used to address current training gaps or for new hires/turnover.
- **Identification of new technologies:** As a part of the analysis, we will assess whether any new SAP technologies or updates have been introduced since you implemented your SAP solution, and whether implementation of these technologies are relevant to resolve issues identified, improve the user experience or provide your company with a competitive advantage. If additional technology implementation is recommended, we will outline pre-requisites required.

In addition, our Value Assessment can also include:

- **A KPI baseline:** To help you measure the value achieved from all future SAP-related process improvements and technical modifications, we will help you establish a KPI baseline and key metrics to track over time.
- **Benchmarking analysis:** If you opt to conduct SAP Benchmarking Surveys, the Value Assessment will include a report on how your performance compares to your peers. This report can help you determine where to focus your improvement efforts and provide realistic targets for KPIs.

## Contact us

For more information about our Illumiti SAP Value Assessment, please contact: Shoshana Jamieson at [sjamieson@illumiti.com](mailto:sjamieson@illumiti.com) or (905) 737-1066 x 2143.

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