

Industrial Machinery and Components



How can SAP® solutions enable you to change the game?

With SAP solutions, industrial manufacturers at the heart of the digital revolution can provide intelligent machines and equipment as well as spearhead innovative processes such as connected manufacturing and predictive maintenance and service. SAP software enables companies to transform their business networks to better serve customers and create new revenue streams.

What do SAP solutions help customers do?

R&D/engineering



Be the first to market with innovative new solutions.

Sales and marketing



Enable the sales force to make targeted offers.

Supply chain



Become agile to operate across a global solution-provider network.

Manufacturing



Respond to market demands with high-quality, compliant products.

Aftermarket service



Transform business networks to create new revenue streams.

What are the benefits?

SAP solutions help companies create innovative products and new revenue streams through:

- Faster response to market demands because of efficient engineering and production
- Improved customer satisfaction due to service-based business models and targeted offers

Why SAP?

With more than 40 years of experience in the manufacturing sector, SAP software provides rich line-of-business functionality, manufacturing-specific business networks, and an innovative, cloud-based platform that is integrated into core enterprise processes.

Key facts

-19% Manufacturing cost

With real-time monitoring of production costs and variances*

-69.5% Lost orders

Where management reviews orders, pipeline, and delivery performance*

Customers

- ▶ [Sumitomo Heavy Industries](#)
- ▶ [NORD DRIVESYSTEMS Group](#)
- ▶ [Varian](#)
- ▶ [Vectus Industries](#)

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