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SAP Client Health Check

Illumiti's SAP Client Health Check

Are You Getting The Most Value From Your SAP Solution?

Your SAP ERP system represents a significant IT investment for your company. When optimized, SAP's system offers world class solutions, capable of providing tremendous insights into your business and enabling smarter decisions. Unfortunately, most companies don't get the full benefit of their SAP software – because they don't understand the capabilities of their solution, aren't up to date with the latest software, or the solution simply hasn't been aligned with their business objectives.

SAP Platinum Partner
recognized for leading expertise

400+ SAP Consultants
in all areas of practice

250+ Customers
across many industries

1000+ SAP Software
projects since 2000

In addition to our Client Health Check, Illumiti has also developed an SAP Value Assessment, providing an in-depth review of an organizations's SAP solution and opportunities according to four key pillars: KPI's, Technology, Processes and Reporting.

The challenge is that many companies still hold to the belief that once an IT solution has been implemented, it should be 'good to go' for years. But in today's day and age, solutions are constantly evolving. SAP is focused on continuously improving their software solutions – and companies that don't take advantage of these updates and improvement opportunities may be left behind by their competitors.

Illumiti's SAP Client Health Check

At Illumiti, we want you to be able to get the most value from your SAP investments. This is why we've developed the SAP Client Health Check – focused on identifying where your SAP solution is falling short, and what you can do to bridge the gap between where you are today and where you want to be. As a part of this service, we can help you review the benefits you're getting from an individual SAP module, or from your entire SAP footprint.

How Does the SAP Client Health Check Work?

Over the course of a 90 minute session, our experienced consultants work with you to review your use of a specific SAP module – including pain points, training gaps, manual workarounds, reporting gaps and wish lists. We'll also review your targets and top key performance indicators (KPIs) in order to prioritize action items according to their ability to help you meet your strategic goals.

The output of the workshop is a written report containing prioritized recommendations that you can consider in order to better leverage your SAP system.

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Illumiti Client Health Check (CHC)

Purpose	• Ensure our customers are continuing to obtain value from their SAP systems • Identify areas of opportunity within SAP to support continuous improvement of buisness areas and support in meeting specific corporate objectives
Approach	• Informal
Duration	• 1.5 hour conversation per module with your key users
Logistics	• Phone call

Scope	• SAP Modular review
	   – High-level discussion to identify deficiencies, pain points, manual workarounds, training and reporting gaps
	• Key Performance Indicator and Annual Targets review
	   – Review KPI's by business area as they relate to annual corporate objectives; compare to target from previous year where available and understand new targets for current year

Deliverable	• Document containing recommendations by business area prioritized by ease of implementation and value to organization • Recommendations will be made to support the achievement of annual KPI targets where possible
Cost	• None
Frequency	• Annually

Annual Illumiti Client Health Check Review

On an annual basis, we provide a complimentary follow-up Client Heath Check to review your progress against the identified recommendations, propose adjustments to your plan if required, and determine any new opportunities to get benefit from your SAP software. If your business goals or processes have changed, we can also help make sure your SAP software continues to be aligned to your needs.

Case Study:

Improving *Days In Inventory*

We conducted an SAP Client Health Check for a client that wanted to focus on materials management. Specifically, the client wanted to reduce their *Days in Inventory* KPI from 100 days down to the industry average of 60 days.

Through our Client Health Check discussion, one of our Materials Management experts walked the client through the various levers that impact inventory management. These included:

- Assessing planned delivery times
- Reviewing inventory accuracy and assessing the benefit of using storage locations and bins
- Determining whether an adequate physical count process was in place
- Promoting the use of ABC classification of materials to develop targeted programs
- Reviewing MRP parameters
- Confirming scrapping and obsolescence processes
- Exploring the use of vendor consignment
- Reviewing reports available to manage inventory
- Ensuring the client had a readily available mechanism to calculate Days in Inventory to track progress on a weekly, monthly and quarterly basis

As an outcome of the Client Health Check, we provided the client with a customized approach to help them achieve their *Days in Inventory* goal. We then worked with the client team to help make adjustments to their system and to implement the processes changes needed to make sure they were well positioned to achieve their objectives.

Contact Us

For more information about Illumiti's SAP Client Health Check, please contact: Shoshana Jamieson at sjamieson@illumiti.com or (905) 737-1066 x 2143.

About Illumiti

Illumiti is a systems integration and management consulting company enabling customers to realize their vision by leveraging SAP technology, people, and leading business practices. Since its founding, Illumiti has developed a reputation for delivering successful customer projects faster, smarter, and leaner.