Enable the Use of Digital Technologies to Deliver Operational Processes and Sustainable Outcomes

Production overcapacity, high energy costs, commodity price volatility, and regulatory requirements. Building products manufacturers are constantly exposed to increased risk, forcing them to control costs. Is your Mill Products company ready to leverage the right technology to power smart factories and enable an intelligent enterprise?

With solutions designed to tackle unique challenges and accelerate success, our extensive Mill Products experience has enabled us to expand our IP to include specific segments like lumber and pulp.

The lack of integration between lines of business, supply chain disruptions, rising operational costs and increasingly demanding customers: these are just a few of the number of challenges your company faces. Yet, in spite of these, many companies continue with separate systems, manual processes, and inaccurate information — the opposite of how an intelligent enterprise should function. With a comprehensive software solution from Illumiti and SAP, your Mill Products company can ensure it has the technology in place today to support tomorrow’s growth initiatives and profitability goals.

Intelligent Technology Designed for Mill Products Companies

Available for all types of manufacturers within the Mill Products sector, get real-time insight into your company’s performance and build a solid foundation for your operations.

- ✔ Financials
- ✔ Commercial and Sales
- ✔ Human Resources
- ✔ Logistics
- ✔ Procurement
- ✔ Production
- ✔ Analytics
Benefits

In today’s experience economy, your Mill Products company needs to effectively manage experiences to avoid getting disrupted.

- Configurable materials using class and characteristics keeps the SKU catalog as lean as possible; simplified transactions enable the capture of quick, easy, and accurate information.
- Configuration of a customer’s requirements, which are then integrated into production demand, ensures all involved are aware of what needs to be produced; order combination allows for a simple production plan for a variety of needs.
- Mergers and acquisitions, as well as divestitures are quickly and easily achieved; legacy systems can be easily integrated or migrated.
- Efficient, accurate, and detailed costing and analysis ensure small margins are protected and issues are highlighted in real time.

- Integration of transportation management into S/4 helps plan loads and optimize freight expenditure.

With numerous benefits, you will overcome industry challenges by integrating your systems and gaining competitive, valuable insights into your operations.

- **Reduced Costs:** Through streamlined and exception-based management processes, a prebuilt IP-specific industry solution results in shorter, less expensive implementations.
- **Quick Response Times:** Integrated systems with automated alerts and visually simple KPIs, are quickly and easily investigated with HANA and Fiori.
- **Sustainability:** A flexible, highly configurable, and integrated solution supported by a vast ecosystem that is continuously improved to take advantage of evolving technologies.

Typical Scenarios in Bundles

**OPTION 1**

Implement standard SAP Best Practices with Illumiti IP included.

- A lower project cost with higher requirements for effective change management.
- Technical implementation can be completed within 36 to 48 weeks.

**OPTION 2**

Implement standard SAP Best Practices with Illumiti IP and enhancements to adapt to differentiating business processes, with transactions originating and performed in SAP S/4HANA.

- Technical implementation can be completed within 40 to 60 weeks.

**OPTION 3**

Integrate SAP S/4HANA into an IT landscape and build integration with your existing best-of-breed applications which may include external systems for estimating, planning, specialized mixing systems, existing scale systems, or any other best-of-breed legacy systems.

With Illumiti’s tornado model—piloting and phased implementations—together with proven project management methodology, your implementation costs and risks will be considerably reduced, leading to assured project success.

### Business Scenarios

**Business Scenarios**

- Sales from Stock
- Assemble to Order
- Make to Order
- Returns Processing
- Third Party sales
- Product costing
- Intercompany Sales Processing
- Rebate processing
- Batch management and traceability
- Detailed Tally capture
- Grading and Claims administration
- MES integration
- Integration with External Systems (CRM, eProcurement, Time Entry, Payroll)
- Custom product costing
- Variant Configuration
- Transportation Management

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Advantages and Solutions

We’re solving problems to accelerate the success of your Mill Products company with SAP best practice processes and embedded analytics technology.

• **New Product Development:** Launch quality, innovative products more quickly and cost-effectively.

• **Supply Chain Planning:** Integrate processes related to sales, operations, and material requirements planning to help ensure consolidated, synchronized supply and demand planning.

• **Manufacturing and Warehousing:** Optimize manufacturing schedules, inventory levels, increase plant efficiency and ensure batch traceability.

• **Customer Service:** Manage complaints, returns, process quotation and sales orders, and offer self-service and multichannel interaction options.

• **Enterprise Management and Support:** Ensure comprehensive financial reporting, analytics, and operations support.

Costing and Duration

Illumiti’s intelligent SAP solutions for Mill Products companies provide pre-configured best practices, simplified implementations, Illumiti IP, fixed pricing and a host of other features.

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### SAP Mill Products Solution

**Customize Applications | Integrate Apps, Data and Processes | Build New Apps**

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<th>Digital Innovation SAP Leonardo</th>
<th>DIGITAL SUPPLY CHAIN</th>
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**Costing and Duration**

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A Partnership with Illumiti Makes Sense

- **Mill Industry Specialization:** Experienced people, leading processes, and world-class software designed for building products manufacturers.
- **Pre-Built Accelerators:** Leading, pre-configured construction solution designed to streamline businesses for maximum efficiency.
- **Faster, Smarter, and Leaner Methodology:** Unique methodology designed to ensure each client receives the maximum value for their investment.
- **Focus on Mid-sized Companies:** Right-sized solutions and processes focused on helping mid-sized companies implement SAP at a reasonable price.
- **Experienced Team:** Among the most knowledgeable team in the industry with an average of 10+ years of SAP experience.
- **Commitment to Innovation:** Leading innovator of SAP Applications, Business Intelligence, Mobility and Cloud solutions.

Areas of Expertise

- **Staff Augmentation:** With our industry experience and reputation, we connect your business with our top-level talent.
- **Application Management and Enhancement Services (AMES):** Focus on your organization’s goals while our experts take care of the day-to-day operations of your core SAP systems.
- **Turnkey Solutions:** Reap the benefits and maximize potential of software and services designed to empower your business and people.
- **Management Consulting:** Put yourself in the driver’s seat with us and better prepare yourself to transform your business while changing the fewest variables as possible.
- **Continuous Improvement:** A client-centric approach designed to improve customer processes and technological engagement and maximize the return on a client’s SAP investment.

Ready to increase efficiencies and adaptability while streamlining operations across development, procurement, manufacturing, distribution and sales?

**Let’s chat.**

**About Illumiti**

Illumiti is a systems integration and management consulting company enabling customers to realize their vision by leveraging SAP technology, people, and leading business practices. Since its founding, Illumiti has developed a reputation for delivering successful customer projects faster, smarter, and leaner.